

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2004 ¹

INDIVIDUAL MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Individual Members ^{2,3}	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	3	2	4	0	19	1	3	0	40	0	17	3	11	16	119
CIGNA HealthCare of Massachusetts, Inc. ⁴	13	0	7	0	15	4	15	4	99	0	31	11	18	133	350
Fallon Community Health Plan, Inc.	4	0	3	2	66	5	10	3	350	0	73	11	14	1,944	2,485
Harvard Pilgrim Health Care, Inc.	341	18	281	76	1,201	9	16	31	3,291	1	1,665	501	1,090	376	8,897
Health New England, Inc.	0	135	0	0	0	69	352	152	0	0	0	0	2	7	717
HMO Blue ⁵	1,655	513	1,984	55	3,504	256	765	542	7,494	152	3,296	2,766	1,466	2,097	26,545
Tufts Associated HMO, Inc. ⁶	54	6	33	0	198	7	17	12	653	0	213	109	229	96	1,627
UnitedHealthcare of New England, Inc.	9	1	37	0	4	0	0	0	15	0	9	6	2	0	83
Total Individual Members	2,079	675	2,349	133	5,007	351	1,178	744	11,942	153	5,304	3,407	2,832	4,669	40,823

¹ Information reported by HMOs as of the end of the first quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members who do not belong to a group and contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0." This includes persons enrolled in guaranteed issue managed care plans offered beginning October 1, 1997 and persons covered under so-called closed health plans offered prior to October 1, 1997.

³ Carriers that do not show any individual members are not reflected on this report.

⁴ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

⁵ A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

⁶ Doing business as Tufts Associated Health Plan and as Tufts Health Plan.